

Making Connections

Tri-County Rural Electric Cooperative
2019 ANNUAL REPORT



**Tri-County Rural
Electric Cooperative, Inc.**

People you can count on.

About Tri-County

Tri-County Rural Electric Cooperative delivers electricity to 16,685 members in seven Pennsylvania counties — Tioga, Potter, Bradford, Lycoming, McKean, Cameron and Clinton.

Incorporated in 1936, the co-op is headquartered in Mansfield and maintains district offices in Coudersport, Germania, Liberty, Mainesburg and Westfield.

The co-op averages 5 members per mile of line and experiences an annual growth rate of about 1%. In 2019, Tri-County connected 132 new services to the system, bringing the total number of active services to 19,344. The co-op maintains 3,327 miles of energized electric lines, and added 8 miles of distribution line to the system in 2019.

Tri-County is a non-profit energy provider owned by the people it serves. To ensure Tri-County continues to meet and exceed the expectations of its consumers, members elect nine directors to govern the cooperative. Directors are elected to three-year terms.

Membership in statewide and national associations gives Tri-County access to additional industry resources. A Touchstone Energy Cooperative, Tri-County is a member of the Pennsylvania Rural Electric Association and the National Rural Electric Cooperative Association. Allegheny Electric Cooperative, Inc. serves as Tri-County’s wholesale power supplier.

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Our Mission

To make reliable electric energy and related services available to our members at the lowest cost, consistent with sound economics and good management.



CAPITAL CONNECTION. *With Pennsylvania Governor Tom Wolf at his side, Tri-County President & CEO Craig Eccher talks about the cooperative’s broadband initiative and the role government assistance played in allowing the project to get off the ground. Eccher was among several rural leaders invited to speak during the governor’s Restore Pennsylvania press conference in Harrisburg, July 18, 2019. The Restore Pennsylvania initiative would rely on a natural gas severance tax to fund a \$4.5 billion infrastructure plan that includes funding rural broadband projects throughout the state.*

Cover Photo. *Tri-County linemen Todd Rumsey and Drake Schmouder use a tablet to access mapping information at the co-op’s English Center Substation.*

Making Connections

Tri-County's mission statement on the facing page states that the cooperative's mission is to provide safe, reliable electricity at a reasonable cost. But it's really so much more than that. As a cooperative, we are a people-focused organization. Our mission isn't just about providing our members with high-quality, reliable electricity at a fair price, it's about serving them to the best of our abilities and enhancing the quality of life in their communities.

This year we have chosen the theme "Making Connections" to communicate the connections your cooperative has forged for and with its members and communities to create a better quality of life.

2019 marked the year your cooperative broke ground just outside of Coudersport on a fiber-to-the-home broadband project that will bring ultra high-speed internet service to our entire service region over the next six years. This project will not only bridge the digital divide in rural Northcentral Pennsylvania, but will spur economic development, enhance education and health care opportunities and, at the same time, improve electric reliability through the deployment of smart grid applications. In our preparations to deliver members top-notch internet service, we spent a great deal of time this past year Making Connections with some fantastic companies, including Corning Inc., Graybar, Vantage Point Solutions, Calix, the City of Chattanooga, and others who will help ensure the success of our fiber-to-the-home initiative.

In 2019, current and former members received close to \$1 million in returned patronage capital. Patronage represents ownership in Tri-County and is considered a return on your investment in the cooperative. Over the past 10 years, your cooperative has returned over \$8 million in patronage to our members.

Through our Community Service grants program, in 2019 your cooperative awarded over \$100,000 to local civic and community organizations, educational activities like



Craig Eccher
*President &
Chief Executive Officer*



Matt Whiting
*Chairman
Tri-County Board of Directors*

the Rural Electric Youth Tour, and assistance funding to help financially challenged members with their electric bills. The funds are generated from escheated dollars that can be used specifically for local civic, educational and low-income programs. This program has enabled the cooperative to Make Connections with many terrific local organizations and groups over the past decade.

2019 was also a memorable year for Making Connections with our cooperative members. Our July Annual Meeting drew record attendance, as did our Member Appreciation Day held at the Potter County Fair. Member engagement and connections are ongoing, and to assist with member outage communication, at year end your cooperative launched an outage map on our website that details power outages by county and township.

As you read through this year's annual report, you will see the many ways your cooperative is Making Connections that allow us to provide safe, reliable and affordable electricity but also to better the lives of our members and the communities we serve.

Craig Eccher Matt Whiting

Making Connections with Broadband

Tri-Co Connections begins building high-speed internet network



Tri-County's ambitious plan to deliver fiber-to-the-home internet across its service territory went from the planning stage to the construction phase in 2019. And by year end, the co-op's broadband subsidiary, Tri-Co Connections, was preparing to start Making Connections with its first high-speed internet customers in the second quarter of 2020.

With a business plan in place and funding for the project secured, Tri-County's focus for its broadband venture in 2019 turned to overcoming regulatory hurdles, hiring employees, selecting vendors, bringing contractors on board, performing make-ready work on the electric system, and moving the project from concept to reality.

In April, Tri-County became the first electric cooperative in Pennsylvania to be designated as an Eligible Telecommunications Carrier (ETC) by the state Public Utility Commission. The commission voted unanimously in favor of the ETC designation, which was required under federal law before the co-op could move forward with its plan to build its voice and broadband network.

With that regulatory obstacle cleared, the project moved into high gear.

That same month, Tri-Co Connections hired a chief technology officer, Aaron Young, to create and implement a technology plan for the company and oversee the fiber network buildout, with assistance from Vantage Point Solutions, a national broadband consulting firm Tri-County brought on board in late 2018 to provide engineering and project management services for the project.

During the summer of 2019, a central office to house the core electronics infrastructure for the planned fiber network was constructed in Tri-County's Coudersport District office.

In September, Tri-County selected Corning Incorporated to be the fiber supplier of choice for the project and named Calix as the vendor that will supply the Wi-Fi and other electronic equipment that will be installed inside fiber customers' homes.

The cooperative also formalized a contract with EPB of Chattanooga, Tenn., in 2019 to provide technical support for Tri-Co Connections fiber customers once the fiber network begins operating in 2020.

Over the next 5 years, Tri-County will install over 3,000 miles of fiber-optic cable across its service territory, utilizing existing poles and infrastructure.

To prepare for the build-out, Tri-County's operations department began replacing poles that did not meet the required clearances to accommodate the fiber lines that would be strung from them. From September through the end of the year, the co-op replaced 100 poles in the area where the first 110 miles of fiber is being installed.



SENIOR CONNECTIONS.

Tri-County member Ernaline Hall of Coudersport learns how to set up a G-mail account with assistance from Coudersport High School junior Darci Meacham during a Seniors 2 Seniors technology class at the Coudersport Senior Center in December. Looking on is Tri-Co Connections Senior Vice President of Business Development Bill Gerski, who

came up with the idea for the Seniors 2 Seniors program as a means of encouraging senior citizens to utilize the many benefits of high-speed internet that will be available to Tri-County members through Tri-Co Connections' broadband internet service.

The fiber build-out officially kicked off Nov. 18, 2019, when contract crews began installing fiber optic cable in Tri-County service territory north of Coudersport. Phase one of the project entails construction of about 110 miles of fiber in western portions of Tri-County's service area that will make broadband service available to approximately 1,300 Tri-County residential, seasonal and commercial members.

After phase one construction concludes in the spring of 2020, the project will shift to phase two: building a 385-mile fiber backbone that will connect Tri-County REC's 27 substations and metering points. The fiber backbone will improve electric system communications and expand the cooperative's smart grid capabilities.

Other 2019 highlights for the fiber project include:

- Securing an additional \$2.5 million in grant funding for the project through the Appalachian Regional Commission. The grant will be used to construct 159 miles of fiber-optic line that will bring access to high-speed internet to households and businesses in areas of Tioga, Potter and Lycoming counties where there is limited or no access to broadband service.
- Hiring a central office technician, network engineer, marketing representative, and finance director, bring the total number of Tri-Co Connections employees to six at year end.
- Launching the Seniors 2 Seniors program in October. Coordinated by the Potter County Education Council and hosted at Senior Citizens Centers in Potter County, the program teaches basic computer skills, digital literacy and cybersecurity to senior citizens so that they have the knowledge to utilize the many benefits of high-speed internet. In addition to instruction by a professional IT educator, senior high school students are on hand during each training session to provide individualized support to participants.

2019 Departmental Highlights

ADMINISTRATION & FINANCIAL SERVICES



STRATEGIC CONNECTIONS. *Tri-County's board and management team, along with staff from Tri-Co Connections, takes part in a strategic planning meeting at Corning Inc. headquarters in Corning, N.Y., to plot the future for the co-op's broadband internet company.*

MEMBER APPRECIATION.

Tri-County member accounting specialist Kristie Earle chats with a member in the co-op's registration tent during the 2019 annual meeting at the Troy fairgrounds. Helping Earle pass out gift bags during the event is Logan Shaw, son of Tri-County member accounting specialist April Shaw.



WINNING SMILES. *Tri-County's director of member services, Bryan Berguson, presents co-op member Cheryl Andrews of Wellsboro with an Apple iPad she won as part of the co-op's SmartHub promotional campaign. SmartHub is the cooperative's online bill payment app that allows members to view bills, make payments and monitor electric use from their home computer or mobile device.*

- Achieved net margins of \$4,104,700 in 2019.
- Retired approximately \$800,000 in capital credits back to members who were allocated capital credits in 1988 and 2018.
- Allocated \$1,713,408 in patronage capital to our members for 2018.
- Continued to promote estate retirements. At the end of 2019, closed out 147 accounts, reducing our prior years by \$131,347, and paying out \$77,642, retaining a discounted amount of \$53,709. This brings our total reduction to prior years to \$901,564.
- Awarded \$17,358 in grants to help 109 in-need families through the Family in Need fund.
- Designed new bill for Tri-County members and Tri-Co Connections customers.
- Implemented divisional accounting system for Tri-Co Connections, Tri-County's broadband subsidiary.
- Introduced the new levelized budget billing program.
- Implemented LeadAgent, a program that streamlines registration for broadband customers. At year end, 1,092 co-op members had pre-registered for high-speed internet service through Tri-Co Connections.
- Promoted Auto Pay, our bank draft program, which helped increase our number of bank draft accounts by 4%, and recurring credit card payments by 10%.
- Continued to educate membership on bill paying options through phone conversations, letters, billing inserts and promotional giveaways. In 2019, the number of SmartHub users increased by 35% and paperless billing participants increased by 18%.
- Promoted Brittany Hopkins as executive assistant to the president & CEO; Rachel Hauser as director of regulatory affairs and economic development; and Lori Lowe as manager of customer service and billing support.
- Welcomed one new employee to the finance department: Leslie Campbell, member accounting specialist.

2019 Departmental Highlights

MEMBER SERVICES

- Registered 1,105 members at the 2019 Tri-County Annual Meeting at Alparon Park in Troy, setting a new attendance record and beating the previous year's count by 285.
- Registered 365 members during our second annual Member Appreciation Day at the Potter County Fair in Mill Port.
- Leased 12 electric water heaters and two hybrid water heaters to members.
- Hosted a Member Advisory Committee meeting featuring a presentation from representatives of Corning Inc. Corning will be supplying the fiber for the Tri-Co Connections broadband project.
- Coordinated and promoted Rural Electric Youth Tour activities. Tri-County selected 12 students from our service territory to participate in the annual tour of Washington, D.C.
- Performed over 120 energy audits for members to provide an assessment of their home energy use and suggest ways to reduce consumption through efficiency and conservation measures.
- Provided electrical safety demonstrations utilizing our tabletop electrical display (TED) to volunteer fire departments, PennDOT, area businesses, Partners in Progress, and fourth- and fifth-grade school students in the Wellsboro and Southern Tioga school districts.
- Participated in senior citizens expos in Roulette and Wellsboro, providing information about the Tri-Co Connections broadband project, LED lighting and energy efficiency.
- Continued to promote the Co-op Connections Card program, which features many local discount offers and more than 100 national offers. In 2019, members saved \$5,058 on prescription drug purchases using the card. That represented a 54% savings over the retail cost of those prescriptions.
- Continued promoting the "Beat the Peak" program to help shave electric demand during peak hours and ultimately reduce or maintain our power bills from Tri-County electric suppliers.
- Provided \$10,258 in rebates to 95 consumer-members who purchased Energy Star appliances in 2019 through our Local Energy Efficiency Program.



SHARING SUCCESS. *Tri-County awarded a \$7,500 Sharing Success grant to the Mansfield University Public Safety Training Institute (MUPSTI) for use toward its Municipal Police Academy. The grant was used to enhance the virtual reality component of the academy's municipal police officers training program. Pictured are, from left, academy student Gaven Dewart, Tri-County Director of Member Services Bryan Berguson, Tri-County Director James Davis, MUPSTI Director Scott Henry, MU Interim Associate Dean of Faculty Dr. Joshua Battin and academy student Scott Tanner. The co-op awarded an additional \$7,500 Sharing Success grant to Mill Cove Inc. for use toward its capital campaign for the Mill Cove Environmental Center. Sharing Success is a matching grant program offered through CoBank, one of Tri-County's lenders that provides its customers with up to \$7,500 annually in matching funds for charitable donations.*



SAFETY PRESENTATION. *Don Martindale, member services technical representative for Tri-County, provided an electrical safety demonstration to students at Partners In Progress in September 2019. Partners In Progress, based in Mansfield, provides job-skills training, supported employment, and day programs to over 175 youths and adults with intellectual and other disabilities at 15 locations in Tioga County.*

2019 Departmental Highlights

ENGINEERING



MEMBER CONNECTIONS. *Steve Salada, field services supervisor with Tri-County's engineering department, listens to co-op members outside the Tri-County tent at the Troy Fairgrounds during the 2019 Tri-County Annual Meeting.*

A BANNER DAY. *A Tri-County lineman hangs a "Hometown Hero" banner recognizing Tri-County's retired director of finance, Roger Chilson, from a utility pole along old Route 15 in the Tioga County village of Covington in July. The banners honor veterans of the armed forces, and the co-op volunteered a two-man crew to assist with the veteran recognition project.*

- Deployed supervisory control and data acquisition (SCADA) equipment at the English Center Substation.
- Completed our conversion to a geographic information system (GIS) mapping system.
- Issued tablets to line crews for use with GIS mapping system.
- Brought power to 130 new services.
- Crafted a new pole-attachment agreement.
- Worked with the Pennsylvania's Department of Conservation and Natural Resources (DCNR) on starting the process of interconnecting our first large (over 200 kilowatt) solar array.
- Promoted Austin Helmuth as director of engineering.
- Welcomed one new employee to the department: Chris Sullivan, electronic technician.
- Worked with contract staking engineers to create and issue work orders for make-ready work for the Tri-Co Connections fiber-to-the-home project.
- Incorporated an outage map on the Tri-County website to allow members to view power outages on the co-op system in real time.



2019 Departmental Highlights

OPERATIONS

- Inspected 5,899 poles in the areas served by the Coneville and Elk Lick substations.
- Replaced 142 poles in the area served by the Liberty Substation.
- Replaced 100 poles in the Coudersport area as part of the initial 110 miles of fiber-optic line construction.
- Replaced Tri-County's track digger unit and the digger derrick truck in the Mainesburg District.
- Performed 60 miles of right-of-way maintenance in the area served by the Sullivan Substation and 180 miles of right-of-way maintenance in the 110-mile initial fiber build area, as well as the Northern Transport Route for fiber across the northern portion of the cooperative's service territory.
- Conducted high-voltage safety trailer electrical demonstrations in conjunction with the Tri-County Annual Meeting at the Troy Fair and during Potter County Conservation Day for elementary students at the Potter County Fairgrounds.
- Promoted Eric McRoberts as director of operations; Brian White as district operations supervisor; and Joe Mickey as Liberty crew chief.
- Hired Devin Geiser as apprentice lineman in the Westfield District and Jacob Drake as apprentice lineman in the Germania District.
- Bid farewell to two employees who retired in 2019: Gerald Duffee and Jeff Everett.
- Constructed 8 miles of overhead and underground distribution line.



SAFETY CONNECTIONS. *Using the co-op's high-voltage safety trailer, Tri-County's Coudersport line crew demonstrates the dangers of contacting an electric line to fourth-graders from four Potter County schools during Potter County Safety Day at the county fairgrounds in May.*

SAYING FAREWELL. *Tri-County's Gerald Duffee marks the end of his 29-year career during a retirement luncheon in his honor at the Coudersport District office in January 2019. Duffee, who began his career with the co-op as a lineman in 1989, retired as district operations supervisor.*



SCHOOL CONNECTIONS. *Tri-County's Coudersport crew chief, Kyle Dynda, second from right, and lineman Forrest Rathbun judge a team of Austin fifth-grade students as they work to create a functional "crane" using K'Nex pieces and their imaginations during the sixth annual K'Nex Challenge, a regional STEM competition hosted by the Austin School District in March. Dynda and Rathbun were among 14 judges who graded 21 teams' projects during the competition.*

Balance Sheets

ASSETS	2019	2018
Utility Plant, at Cost		
Plant in service	\$111,309,349	\$105,960,553
Construction work in progress	2,103,846	1,597,542
	<u>113,413,195</u>	<u>107,558,095</u>
Less accumulated depreciation	(41,237,589)	(39,287,181)
Utility plant, net	<u>72,175,606</u>	<u>68,270,914</u>
Investments and Other Assets		
Investments in associated organizations	9,446,273	9,334,451
Investments in and advances to affiliate	13,702,629	12,500,392
Intangible asset, net	152,917	-
Non-utility property, net of accumulated depreciation: 2019 - \$59,484, 2018 - \$35,672	420,626	37,316
Total investments and other assets	<u>23,722,445</u>	<u>21,872,159</u>
Current Assets		
Cash and cash equivalents	1,550,615	1,398,590
Accounts receivable, net of allowance: 2019 - \$248,755, 2018 - \$260,839	4,806,384	4,555,384
Materials and supplies	1,549,127	693,832
Prepaid expenses and other	314,326	62,486
Total current assets	<u>8,220,452</u>	<u>6,710,292</u>
Deferred charges	2,004,951	2,730,030
Total Assets	<u><u>\$106,123,454</u></u>	<u><u>\$99,583,395</u></u>
EQUITIES AND LIABILITIES		
Equities		
Patronage capital	\$21,809,100	\$21,296,403
Other equities	18,451,822	15,708,347
Total equities	<u>40,260,922</u>	<u>37,004,750</u>
Long-term debt	46,497,136	49,010,906
Line of Credit	<u>3,000,000</u>	<u>-</u>
Other Non-Current liabilities		
Accrued postretirement benefit obligations	1,929,366	1,856,854
Accrued provisions for storm damage	350,000	350,000
Total other non-current liabilities	<u>2,279,366</u>	<u>2,206,854</u>
Current liabilities		
Current maturities long-term debt	2,770,103	2,590,953
Lines of credit	6,677,046	4,408,300
Accounts payable		
Purchased power	1,133,740	1,207,202
Other	641,988	634,246
Consumer deposits	307,905	300,425
Other current liabilities	1,334,254	994,625
Total current liabilities	<u>12,865,036</u>	<u>10,135,751</u>
Deferred credits	1,220,994	1,225,134
Total equities and liabilities	<u><u>\$106,123,454</u></u>	<u><u>\$99,583,395</u></u>

Independent Auditor's Statement

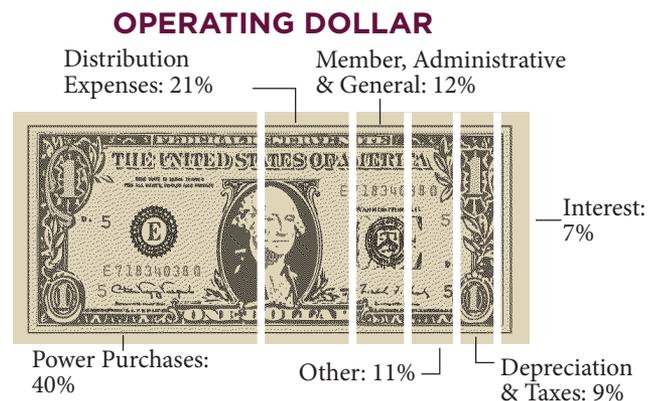
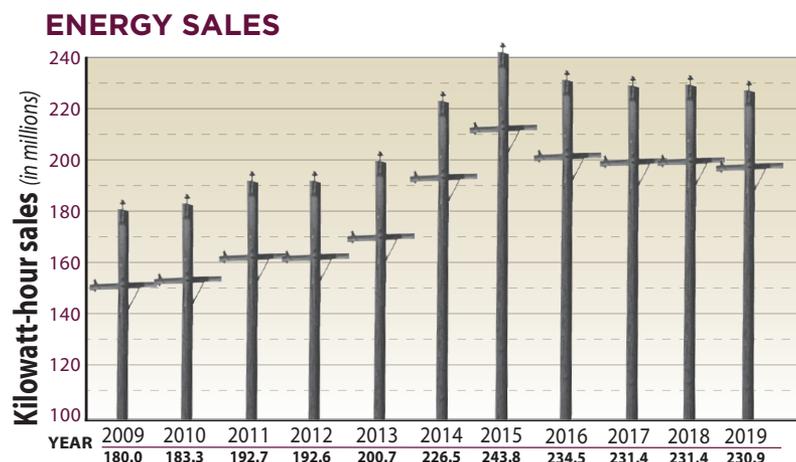
The independent accounting firm BKD Certified Public Accountants and Advisors, with headquarters in Springfield, Mo., has audited the cooperative's financial statements for the fiscal year ending Dec. 31, 2019.

Complete, audited financial statements are maintained and available for inspection at the headquarters office of Tri-County Rural Electric Cooperative, 22 N. Main Street, Mansfield, Pa.

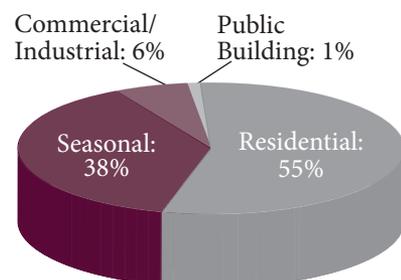
Statements of Revenue

	2019	2018
Operating Revenues	\$32,930,686	\$30,309,992
Operating Expenses		
Cost of power	13,258,590	13,817,457
Transmission expense	-	32,076
Distribution - operations	1,951,264	1,810,313
Distribution - maintenance	4,922,865	4,521,783
Consumer accounts	747,434	740,663
Sales	469,580	503,343
Administrative and general	3,921,627	1,959,392
Depreciation and amortization	3,063,953	2,833,425
Taxes and other deductions	65,940	63,044
Interest - other	175,039	133,178
Total operating expenses	<u>28,576,292</u>	<u>26,414,674</u>
Operating Margin Before Fixed Charges	4,354,394	3,895,318
Interest on Long-Term Debt	<u>2,347,464</u>	<u>2,181,909</u>
Operating Margin After Fixed Charges	2,006,930	1,713,409
Generation & Transmission and Other Capital Credits	<u>433,487</u>	<u>595,583</u>
Operating Margin	2,440,417	2,308,992
Non-Operating Margin		
Interest income	39,636	68,091
Equity in earnings of affiliate	1,393,737	956,894
Other non-operating income	230,910	172,987
	<u>1,664,283</u>	<u>1,197,972</u>
Net Margins	<u>\$4,104,700</u>	<u>\$3,506,964</u>

2019 STATISTICAL HIGHLIGHTS



MEMBERSHIP CLASSES



Statements of Cash Flows

	2019	2018
Operating Activities		
Net margins	\$4,104,700	\$3,506,964
Items not requiring (providing) cash		
Depreciation	3,368,390	3,274,089
Amortization of RS Plan prepayment	233,157	235,404
Amortization of GPS/GIS mapping project	90,275	-
G&T and other capital credits	(433,487)	(595,583)
Equity in earnings of affiliate	(1,393,737)	(956,894)
Gain on sale of utility plant	(29,790)	(105,335)
Postretirement benefits	135,812	11,210
Allowance for doubtful accounts	(12,084)	(21)
Changes in		
Accounts receivable	(238,916)	(459,081)
Material and supplies	(855,295)	(90,547)
Other current and accrued assets	(251,840)	3,665
Deferred charges	351,019	(437,075)
Accounts payable	(65,720)	(154,257)
Consumer deposits and prepayments	7,480	3,834
Other current and accrued liabilities	276,329	(46,729)
Deferred credits	(4,140)	(35,536)
Net cash provided by operating activities	<u>5,282,153</u>	<u>4,154,108</u>
Investing Activities		
Proceeds from sale of utility plant	29,790	105,335
Net additions to utility and non-utility plant	(7,282,997)	(5,008,537)
Distribution from affiliate	191,500	109,000
Purchase of intangible asset	(152,917)	-
Purchases of investments in associated organizations	321,665	334,226
Net cash used in investing activities	<u>(6,892,959)</u>	<u>(4,459,976)</u>
Financing Activities		
Borrowings under lines of credit	24,453,746	19,380,790
Repayments under lines of credit	(19,185,000)	(19,807,202)
Proceeds from issuance of long-term debt	-	5,000,000
Payments on long-term debt	(2,657,387)	(2,450,910)
Retirement of capital credits	(848,528)	(1,036,523)
Net cash provided by financing activities	<u>1,762,831</u>	<u>1,086,155</u>
Net Increase in Cash and Cash Equivalents	152,025	780,287
Cash and Cash Equivalents, Beginning of Year	<u>1,398,590</u>	<u>618,303</u>
Cash and Cash Equivalents, End of Year	<u>\$1,550,615</u>	<u>\$1,398,590</u>

Board of Directors | Personnel



Matthew S. Whiting
Chairman
Lawrenceville, Pa.
District 5



Gerald A. Kriner
Vice Chairman
Liberty, Pa.
District 8



Valery Robbins
Secretary/Treasurer
Coudersport, Pa.
District 2



Jerome E. Sasala
Director
Austin, Pa.
District 1



Nicholas Reitter
Director
Genesee, Pa.
District 3



Dr. James R. Davis
Director
Elkland, Pa.
District 4



Alfred G. Calkins
Director
Troy, Pa.
District 6



Alston A. Teeter
Director
Milan, Pa.
District 7



Lowell Geiser
Director
Galeton, Pa.
District 9

OFFICE OF THE PRESIDENT & CHIEF EXECUTIVE OFFICER

Craig Eccher, *President & Chief Executive Officer*
Brittany Hopkins, *Executive Assistant*
Rachel Hauser, *Director of Regulatory Affairs
& Economic Development*

FINANCIAL SERVICES

Barbara Carleton, *Director of Financial Services*
Heidi Roupp, *Accountant*
Lori Lowe, *Manager of Customer Service & Billing Support*
Penny Root, *Member Accounting Specialist*
Kristie Earle, *Member Accounting Specialist*
Leslie Campbell, *Member Accounting Specialist*
April Shaw, *Member Accounting Specialist*
Lindsay Zay, *Receptionist/Clerk*

MEMBER SERVICES

Bryan Berguson, *Director of Member Services*
Frank Davenport, *Member Services Technical Representative*
Don Martindale, *Member Services Technical Representative*

ENGINEERING

Austin Helmuth, *Director of Engineering*
Steve Salada, *Field Service Supervisor*
Mark Hoff, *Engineering Support Specialist*
Karen DeLong, *Engineering Support Specialist*
Andrew Kramm, *Electronic Technician*
Chris Sullivan, *Electronic Technician*
John Rotello, *Field Service Technician*
Jess Kipferl, *Field Service Technician*
Seth Rush, *Field Service Technician*

OPERATIONS

Eric McRoberts, *Director of Operations*
Brian White, *District Operations Supervisor*
Steve Brewster, *Field Services Supervisor*
Lorraine Thompson, *Materials Manager/
Operations Support*

Mainesburg District

Dave Gibson, *Crew Chief*
Chris Payne, *Serviceman*
John Dewitt, *Journeyman Lineman*
Gary Ball, *Journeyman Lineman*
Jeremiah Trump, *Journeyman Lineman*
Justin Earle, *Apprentice Lineman*
Randy Smith, *General Utility Worker*
Tom Campbell, *Storekeeper*

Coudersport District

Kyle Dynda, *Crew Chief*
Tony Rachiele, *Serviceman*
Jason Perkins, *Journeyman Lineman*
Bryce Norton, *Journeyman Lineman*
Forrest Rathbun, *Journeyman Lineman*
Matt Simpson, *Journeyman Lineman*

Westfield District

Ron Scott, *Crew Chief*
Shawn Simonds, *Serviceman*
Randy Sickler, *Journeyman Lineman*
Mike Lewis, *Journeyman Lineman*
Ben Ransom, *Journeyman Lineman*
Devin Geiser, *Apprentice Lineman*

Liberty District

Joe Mickey, *Crew Chief*
Todd Rumsey, *Serviceman*
Drake Schmouder, *Apprentice Lineman*
Ben Wilson, *Apprentice Lineman*
Tom Seymour, *Apprentice Lineman*
Aidan Moore, *Apprentice Lineman*

Germania District

Jim Succowich, *Serviceman*
Jacob Drake, *Apprentice Lineman*



**Tri-County Rural
Electric Cooperative, Inc.**
People you can count on.

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